

**ASSISTANCE VIA IMC**  
since 2000/01



Innovation Management  
Consultants Pty Ltd  
acn 116 105 330 abn 73 123 662 566

TYPE OF ASSISTANCE	PROJECTS	PROJECT SIZE	FUNDS RAISED
<b>1. COMPETITIVE GRANTS - Research, Proof Of Concept, Commercialisation &amp; JV's</b>			
a. Telecommunications	17	\$39,377,068	\$19,856,439
b. Information Technology	30	\$46,191,129	\$23,447,442
c. Biotechnology	39	\$86,936,774	\$39,153,898
d. Engineering & Manufacturing	29	\$35,858,413	\$16,785,459
e. Environmental & Recycling Technologies	17	\$13,096,607	\$6,551,802
	<b>132</b>	<b>\$221,459,991</b>	<b>\$105,795,040</b>
<b>2. BUSINESS &amp; PROJECT PLANNING SUBSIDIES - Planning Assistance</b>			
Since the 2001/02 financial year	58	n/a	\$636,500
<b>3. TAX OFFSETS &amp; CASH REBATES - Research &amp; Development</b>			
Since the 2001/02 financial year	> 100 clients	<b>\$222,937,898</b>	<b>\$78,515,507</b>
<b>4. EXPORT DEVELOPMENT &amp; SHOWCASING GRANTS - Export Market Promotion</b>			
Since the 2001/02 financial year		<b>\$11,779,081</b>	<b>\$5,055,797</b>
<b>TOTAL</b>		<b>\$456,176,970</b>	<b>\$190,002,843</b>

**Note: 1. COMPETITIVE GRANTS**

Come from various sources for individual organisations, or collaborative projects, both locally & globally including:

Existing programs: Commercialisation Australia, Clean Technology Programs, Market Validation Program  
Export Market Development Grants, Enterprise Connect, Grow Your Business

Closed programs: Commercial Rady, R&D Start, Biotechnology Innovation Fund, International Access Program.